



Awards and Polls 2007 Deutsche Bank Asia Pacific Rankings



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February 2008



**IFR Asia
Bank of the
Year 2007**



House Awards (December 2007)

Derivatives House of the Year
Derivatives House - Equity House
of the Year
Derivatives House - Fixed Income
and Commodities
Australia New Zealand Securitisation
House of the Year

ASIAMONEY

House Awards (December 2007)

Best Debt Arranger

Country Deal Awards (February 2008)

Deal of the Year - Hong Kong

(Alibaba.com HK13.13 billion (US\$1.7 billion) IPO)

Deal of the Year - India

(Tata Steel's £6.2 billion (US\$12.2 billion) acquisition of Corus Group)

Deal of the Year - Pakistan

(Islamic Republic of Pakistan US\$750 million 6.875% bonds due 2017)

Deal of the Year - Singapore

(Singapore Power and Babcock & Brown A\$15.5 billion (US\$12.6 billion) acquisition of Alinta)

Deal Awards (December 2007)

Best M&A

(Tata Steel's £6.2 billion acquisition of Corus Group)

Best High-Yield Bond

(Neo-China Group Holdings US\$400 million 9.75% 2014 bond).

Private Banking Poll (June 2007)

Overall Best Private Bank in India

No.3 Best Global Private Bank in Asia 2007

(voted by HNWI's with US1m - 5m under management with private banks)

No.3 Overall Best Private Bank in Singapore

(voted by HNWI's >US25m under management)

Cash Management Poll 2007

Best Overall Cash Management Services

Best EUR Cash Management Services

Best at Implementing Cash Management Solutions

Best After-Sales Customer Service

Broker Poll 2007

Best team for regional sales and trading, Asia ex-Japan

Best regional sales trader, Ricky Lo - Deutsche Bank

Best research team for consumer staples

Best analyst for consumer discretionary

Best analyst for consumer staples,

Anne Ling - Deutsche Bank

A Passion to Perform.

Deutsche Bank





Awards and Polls 2007: Deutsche Bank Asia Pacific Ranking (1st-3rd only)

AsiaRisk

Annual Inter-deal Survey 2007 (December 2007)

No.1 in interest rate derivatives, Japan
No.1 in equity derivatives, Japan

Industry Awards 2007 (October 2007)

Best Currency House - Asia
Best House - Japan

End User Survey 2007 (June 2007)

Overall Winner (26 No.1 spots overall)
No.1 Bank for equity derivatives
No.1 Equity index options, Japan Nikkei 225
 No.1 Single Stock options, Japan
 No.1 Warrants, Japan
 No.3 Interest Rate Swaps (JPY)
 No.3= USD/JPY barrier



Awards for Excellence (July 2007)

Best Debt House - Asia
Best Cash Management House - Asia
Best Investment Bank - India
Best Debt House - India
Best Equity House - Indonesia
Best Debt House - Korea
Best Debt House - Australia
Best Debt House - Japan
Best Debt House - Philippines



FX Poll (May 2007)

No.1 in Asia
No.1 in Australasia

FinanceAsia

Achievement Awards (December 2007)

Best International Bond House
Best Mid-Cap Equity House
Best Securitisation House, Australia and New Zealand

Best Leveraged Financing

- \$600 million financing package arranged for KKR's acquisition of MMI Holdings

Best Project Financing Deal

- Melco PBL Gaming's \$1.75 billion senior secured credit

Best Equity Deal

Best IPO

- Alibaba.com's \$1.5 billion IPO

Deal of the Year

Best M&A Deal

Best Cross Border M&A Deal

- Tata Steel's \$12.2 billion acquisition of Corus

Best Investment Grade Bond

- ICICI's \$2 billion offering

Best Bank Capital Raising

- DBS Bank Limited's \$2 billion dual-tranche offering

Best Local Currency Bond

Best Vietnam Deal

- Vinashin's 10-year Vnd3 trillion senior unsecured notes

Best Australia & New Zealand M&A Deal

- Wesfarmers/Coles, A\$20.7 billion acquisition

Best Australia & New Zealand Local

Bond Deal

- Swiss Re, A\$750 million perpetual notes

Most Innovative Deal Australia &

New Zealand

- B&B/SPI acquisition of Alinta, A\$13.8 billion

Best Australia & New Zealand Securitisation Deal

- PUMA Masterfund P-13, A\$500 million RMBS

Deal of the Year - Japan

Best M&A Deal - Japan

Softbank's JPY1.75 trillion acquisition of Vodafone Japan)

Best International Bond - Japan

(Norinchukin Finance \$2.5 billion)

Best Securitisation Deal - Japan

JPY 1.45 trillion Whole Business Securitization of Softbank Mobile

Country Awards (July 2007)

Best Investment Bank - Pakistan
Best Investment Bank - Vietnam



Global Custodian

Prime Brokerage Survey (March 2007)

First among global providers in Asia ex-Japan





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December 2007

Best Asia Pacific Securitisation

(Softbank Yen 1.45trn Whole Business Securitisation)

Best Emerging Asia Bond (ICICI USD 2bn Three-tranche Global)

Deal Awards (December 2007)

Best Syndicated/Leveraged Loan

- Tata Steel's financing backing its acquisition of UK-based Corus Steel

Best Investment Grade Bond

- ICICI three-tranche bond

Best Vietnam Capital Markets Deal

- Vinashin Bond

Best Singapore Capital Markets Deal

- DBS bond

Best Macau Capital Markets Deal

- Melco PBL Gaming Macau financing

Best Securitisation Deal

- Puma AUD 500mm RMBS



House Awards

(November/December 2007)

Best Mid-Cap Equity House

Best Emerging Markets Bond House

Best Foreign Investment Bank - Australia

Best Foreign Investment Bank - Pakistan

Best Debt House - Australia

Best Debt House - Indonesia

Best LBO Arranger - India

Transaction Banking Awards

(March 2008)

Best Transaction Bank - Vietnam

Best Cash Management Specialist - Corporates

Best Sub-Custodian - India

Best Sub-Costodian - Vietnam

Best Domestic Custodian - Indonesia

Deal Awards

(November/December 2007)

Best Bank Capital Bond

- DBS Bank US\$2 billion, lower tier 2 bond

Best Investment Grade Bond

- ICICI Bank US\$2 billion, three-tranche bonds

Best Local Currency Bond

- Vinashin VND3 trillion bond

Best Cross-Border M&A

- US\$13 billion acquisition of Corus by Tata Steel

Best Syndicated Loan

- Tata-Corus £3.67 billion acquisition financing

Best Deal - Pakistan

- USD750 million sovereign bond issue

Best Deal - Vietnam

- Vinashin VND3 trillion bond

Best Deal - Australia

- B&B/SPI acquisition of Alinta, A\$13.8 billion

Best Deal India

- US\$13 billion acquisition of Corus by Tata Steel



Euromoney Trade Finance

Magazine Awards for

Excellence 2007 (May 2007)

Best Trade Finance Bank in India

Best Trade Finance Bank in Korea

